

Analysis Across 5 Levels of Agile Planning

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dsmAgile

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- Start-up → Fortune®50 Experience
- Business & IT Roles
- Exclusively Agile since 2011



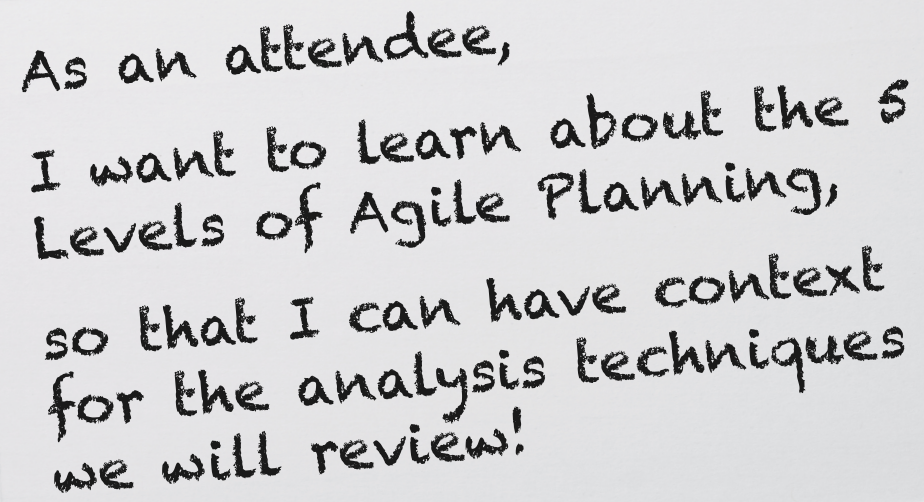
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Today's Exploration



- What are the 5 Levels of Agile Planning?
- When & How are the 5 Levels of Planning used?
- What are Agile Analysis approaches and techniques I can use at each level?
- What are pitfalls we might encounter?



As an attendee,
I want to learn about the 5
Levels of Agile Planning,
so that I can have context
for the analysis techniques
we will review!



The 5 Levels of Agile Planning

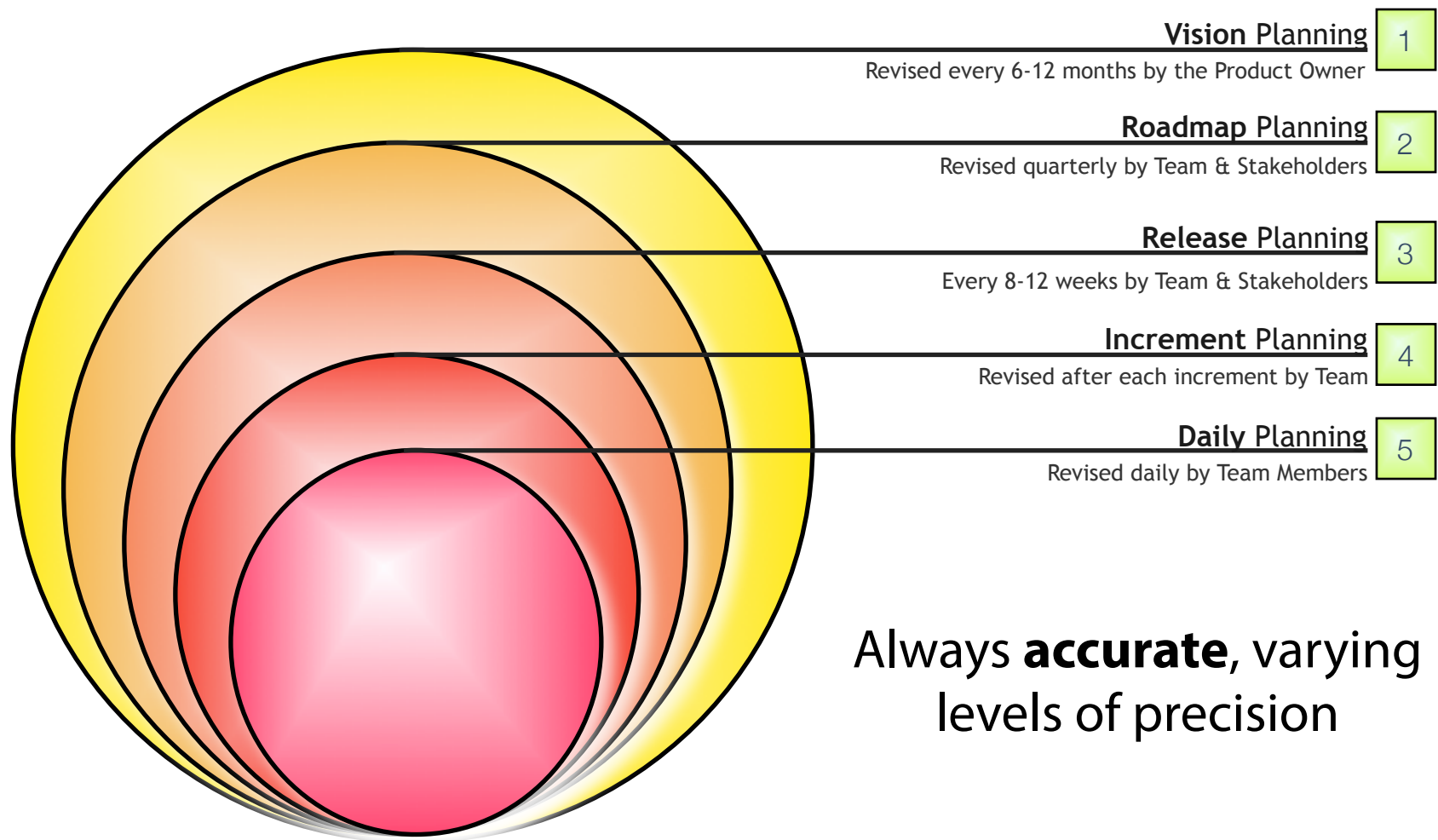


“When preparing for battle, I find that **plans** are **useless**, but **planning** is **indispensable**”

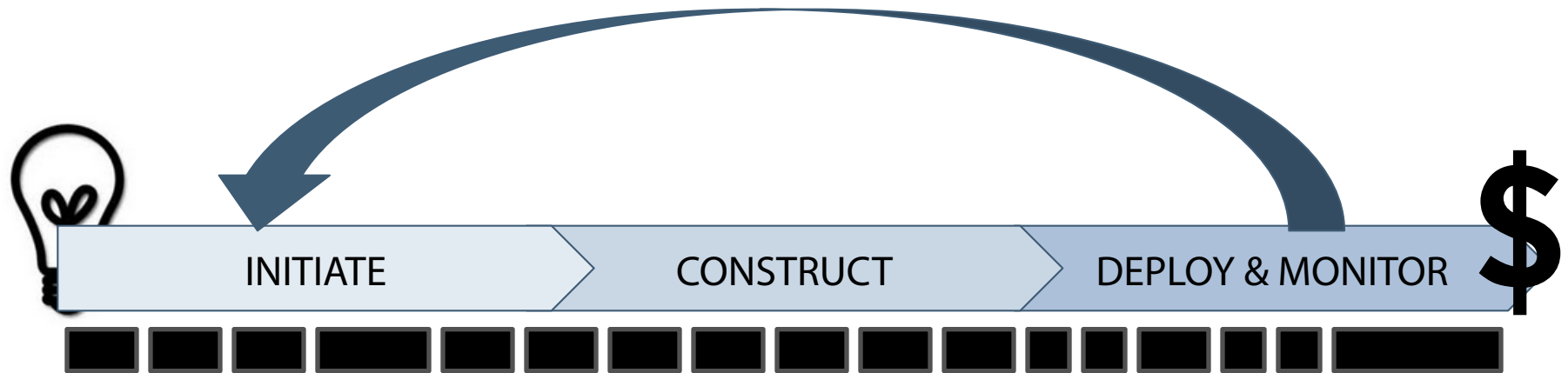
- Dwight D. Eisenhower



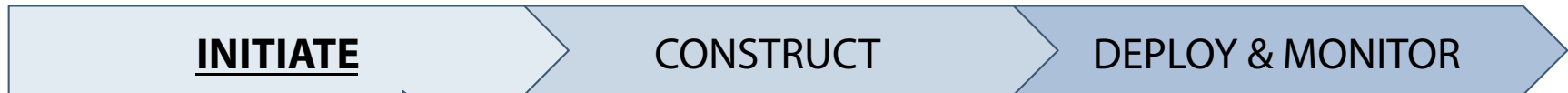
5 Levels of Agile Planning



Value Streams



Activities Across the Value Stream



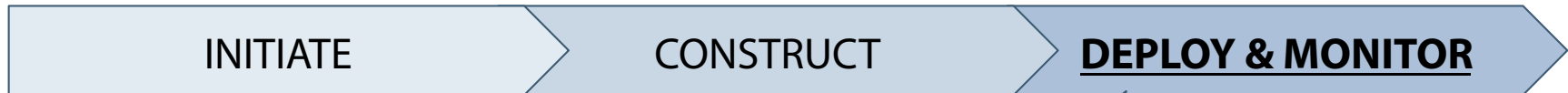
Should we do it?
Are we ready?
Can we start?

Activities Across the Value Stream



How can we deliver it?

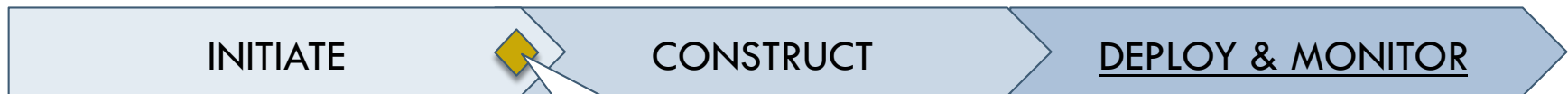
Activities Across the Value Stream



Do they like it?

What did we learn?

Criteria for Starting

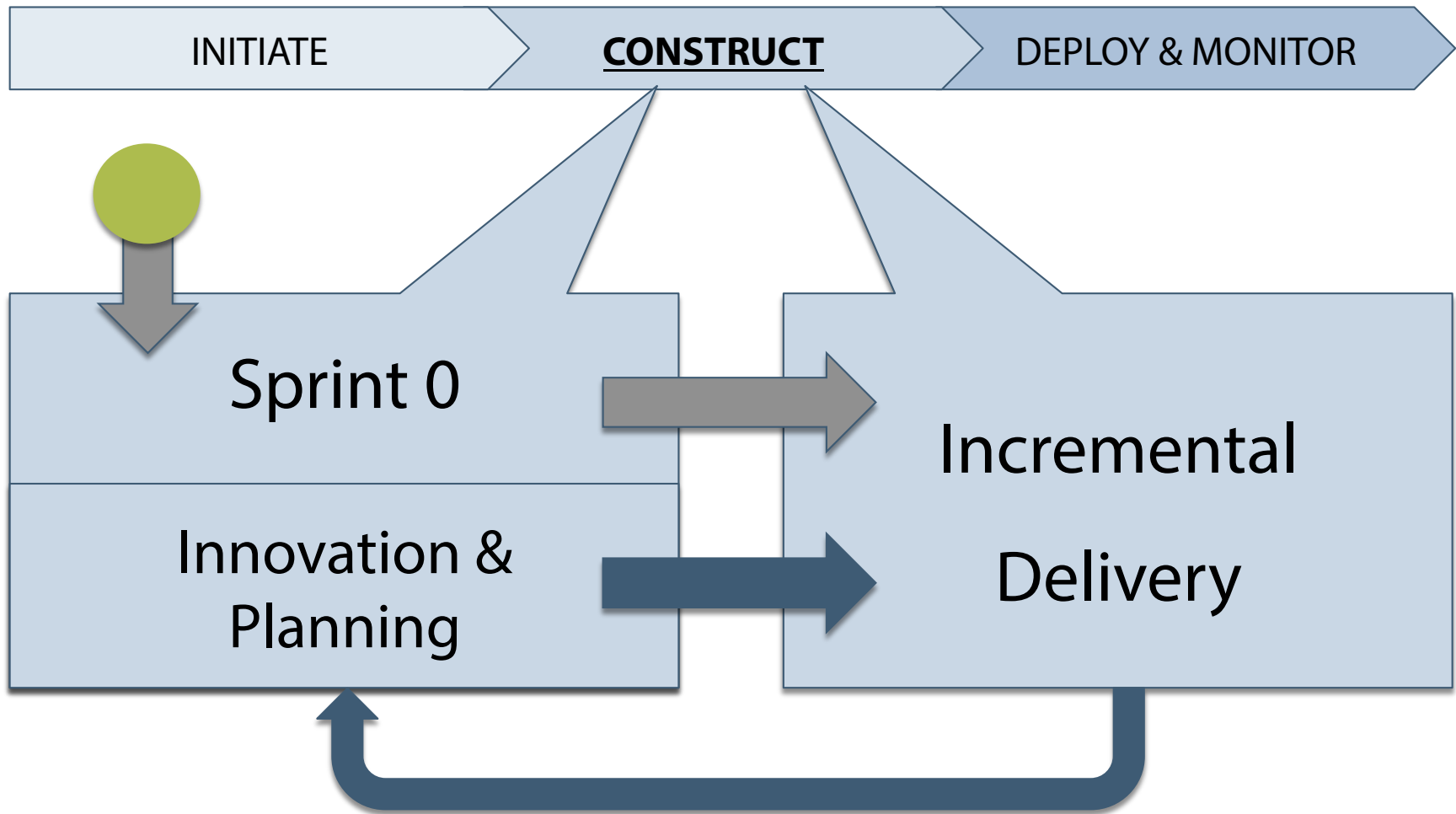


- ☐ Vision is understood
- ☐ Success measures are defined
- ☐ Product Owner is prepared
- ☐ Funding is secured
- ☐ Team Members are available

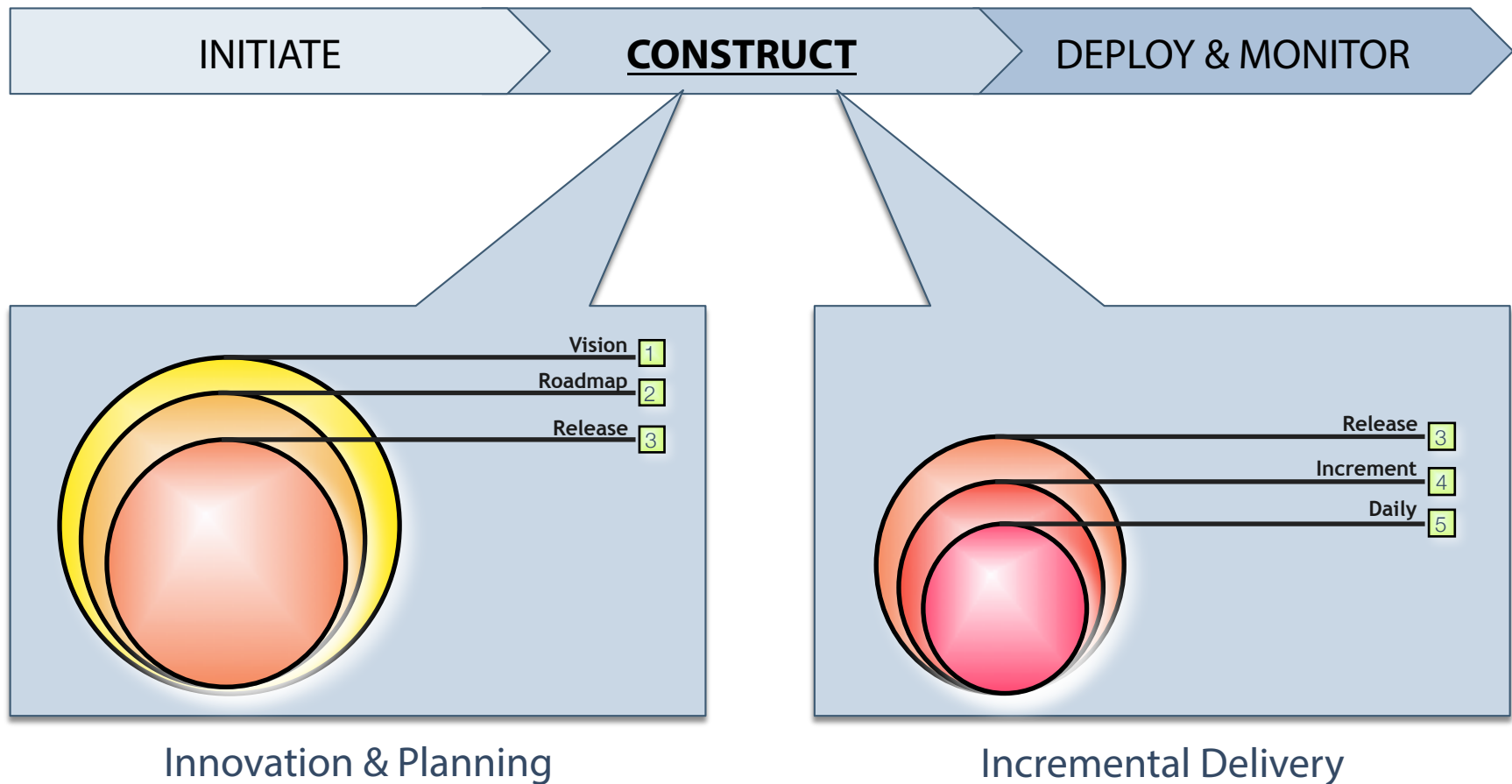
Lightweight Business Case		
Epic Name: (Short name for the Epic)	Funnel Entry Date: (Date the Epic entered the Funnel)	Epic Owner: (The name of the Epic Owner)
Epic Description: (A description of the Epic; consider using the Epic Value Statement as a starting point. See http://www.scaledagileframework.com/epics/)		
Success Criteria: (Describe how the success of the Epic will be measured, for example, 50% increase in shoppers under 25; Availability increases from 93% to 99.9%, etc.)		
In Scope: <ul style="list-style-type: none"> 	Out of Scope: <ul style="list-style-type: none"> 	Non-Functional Requirements: <ul style="list-style-type: none">
Stakeholders Sponsors: (List key business sponsors who will be supporting the initiative)		
Users and Markets Affected: (Describe the user community of the solution and any markets affected)		
Products, Programs, Services Affected: (Identifies products, programs, services, teams, departments, etc. that will be impacted by this Epic)		
Impact on Sales, Distribution, Deployment: (Describes any impact on how the product is sold, distributed, or deployed)		
Analysis Summary: (Brief summary of the analysis that has been formed to create the business case.		
Go / No-Go: (Go, or No-Go Recommendation)		
Estimated Investment	Estimated Story Points: (Estimated story points for the Epic)	Estimated Monetary Cost: (Example: Estimated story points * cost per story point)
Weighted Shortest Job First: (WSJF relative to other Epics in the Analysis queue)	Type of Return: (Market share, increased revenue, improved productivity, new markets served, etc.)	Estimated Revenue: (Revenue, Return on Investment, or other applicable financial metrics)
In house or Outsourced Development: (Provide recommendations for where the Epic should be developed)		
Estimated development Timeline	Start Date: (Estimated start date)	Completion date: (Estimated calendar date or estimated number of PIs)
Incremental Implementation Strategy: (Epics are defined as a single whole, but each epic undergoes incremental implementation. Visit http://www.scaledagileframework.com/implementation-strategies-for-business-epics/ for details on potential strategies. Many parts of this guidance can be applied to Architectural Epics)		
Sequencing and Dependencies: (Describe any constraints for sequencing the Epic and identify any potential dependencies with other Epics)		
Milestones or Checkpoints: (Identify potential milestones or checkpoints for re-evaluation of the Epic)		
Attachments: (Other supporting documentation, links to other data, feasibility studies, models, market analysis, etc., that was used in the creation of the business case)		
Other Notes and Comments: (Any additional miscellaneous information)		

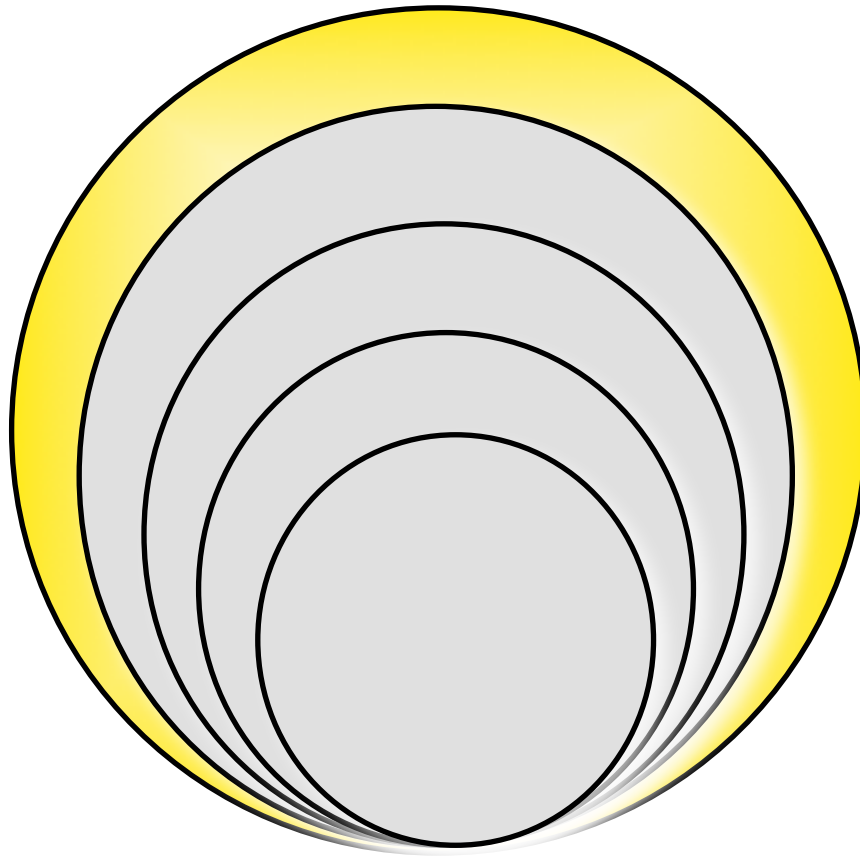
Figure 2. Epic Lightweight Business Case

The 5 Levels on the Value Stream



The 5 Levels on the Value Stream





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Approach & Techniques: Vision Planning

Always **accurate**, varying levels of precision

Elevator Pitch

2

For <description of the users>

Who <description of what the users need>

The <name of product/service>

is a <description of type of product/service>

That <compelling benefit>

Unlike <description of the competitive alternative>

Our product <primary differentiator>

Technique from Geoffery Moore

Design the Box

3







Bill Shackleford

Product Vision



THE PRODUCT CANVAS

4

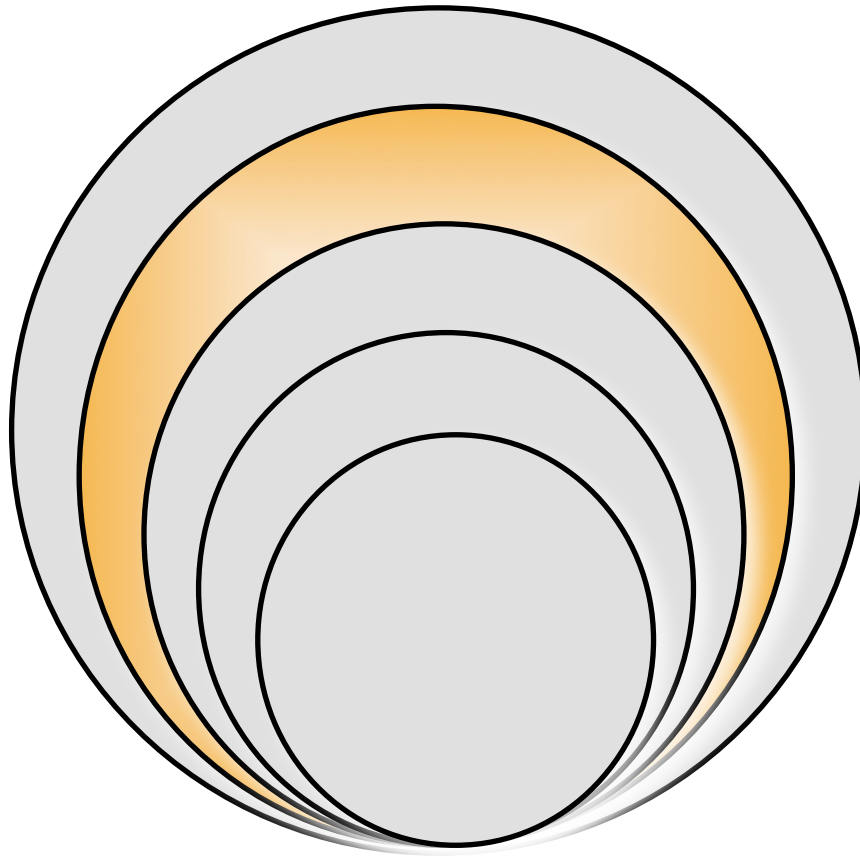
 NAME The name of the product.	 GOAL Your overarching goal.	 METRICS The measures to determine if the goal has been met.
 TARGET GROUP The users and the customers with their needs. Personas are a great way to describe the target group.	 BIG PICTURE The desired user experience (UX): the user journeys, the product functionality, the visual design, and the nonfunctional properties. Epics, scenarios, storyboards, workflows, design sketches, mock-ups, and constraint stories are helpful techniques.	 PRODUCT DETAILS The goal of the next iteration and specific actionable items to reach the goal. The items are ordered from one to n, and may be captured as detailed user stories.

Vision Workshop



The goal is...

SHARED UNDERSTANDING,
not Shared Documentation

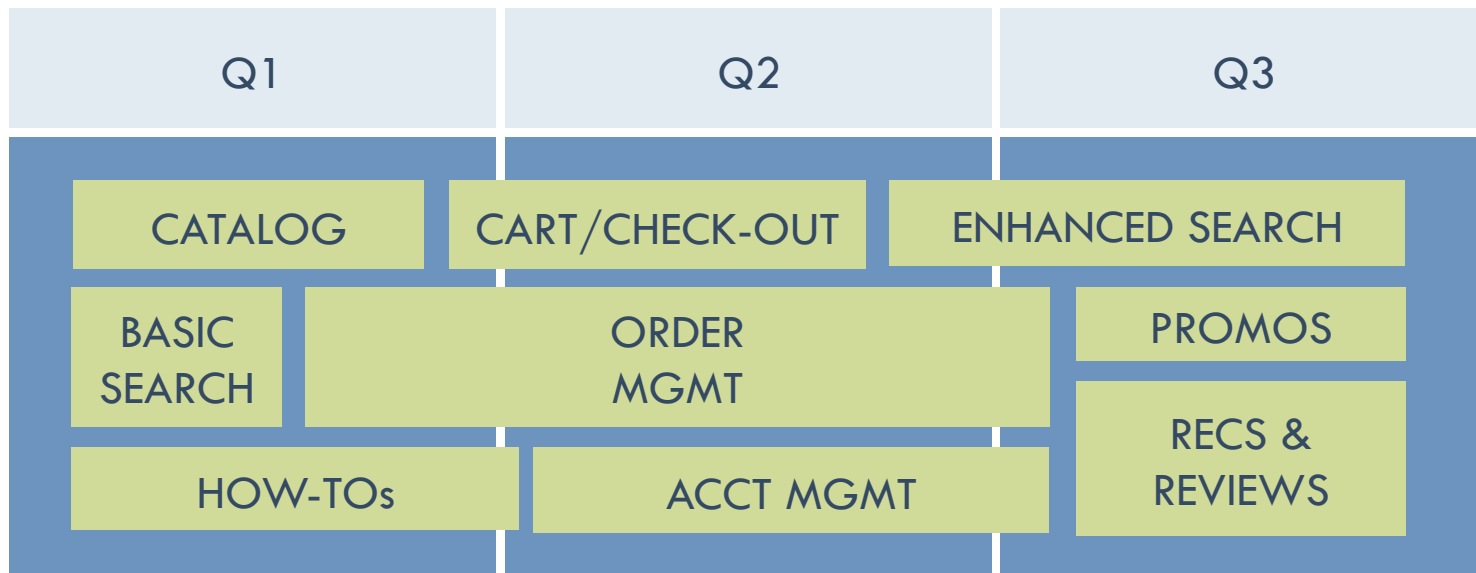


3

Approach & Techniques: Roadmap Planning

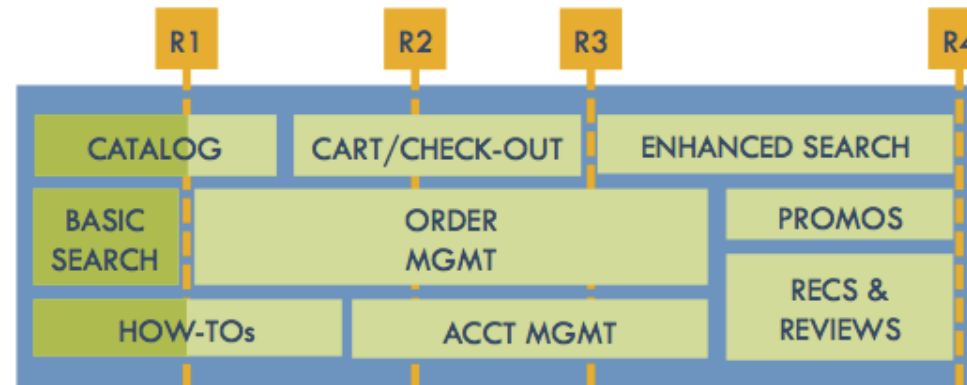
Always **accurate**, varying levels of precision

Product Roadmap



Feature Roadmap

5



R1	R2	R3
<ul style="list-style-type: none">• Feature A• Feature B• Feature C• Feature D• Feature E• Feature F• Feature G	<ul style="list-style-type: none">• Feature H• Feature I• Feature J• Feature K• Feature L• Feature M	<ul style="list-style-type: none">• Feature N• Feature O• Feature P• Feature Q• Feature R• Feature S

Weighted Shortest Job First

6

Cost of Delay

Business Value + Time Criticality + Risk Reduction (or) Opportunity Enablement

Job Size

Reinertsen

Kano Analysis

7

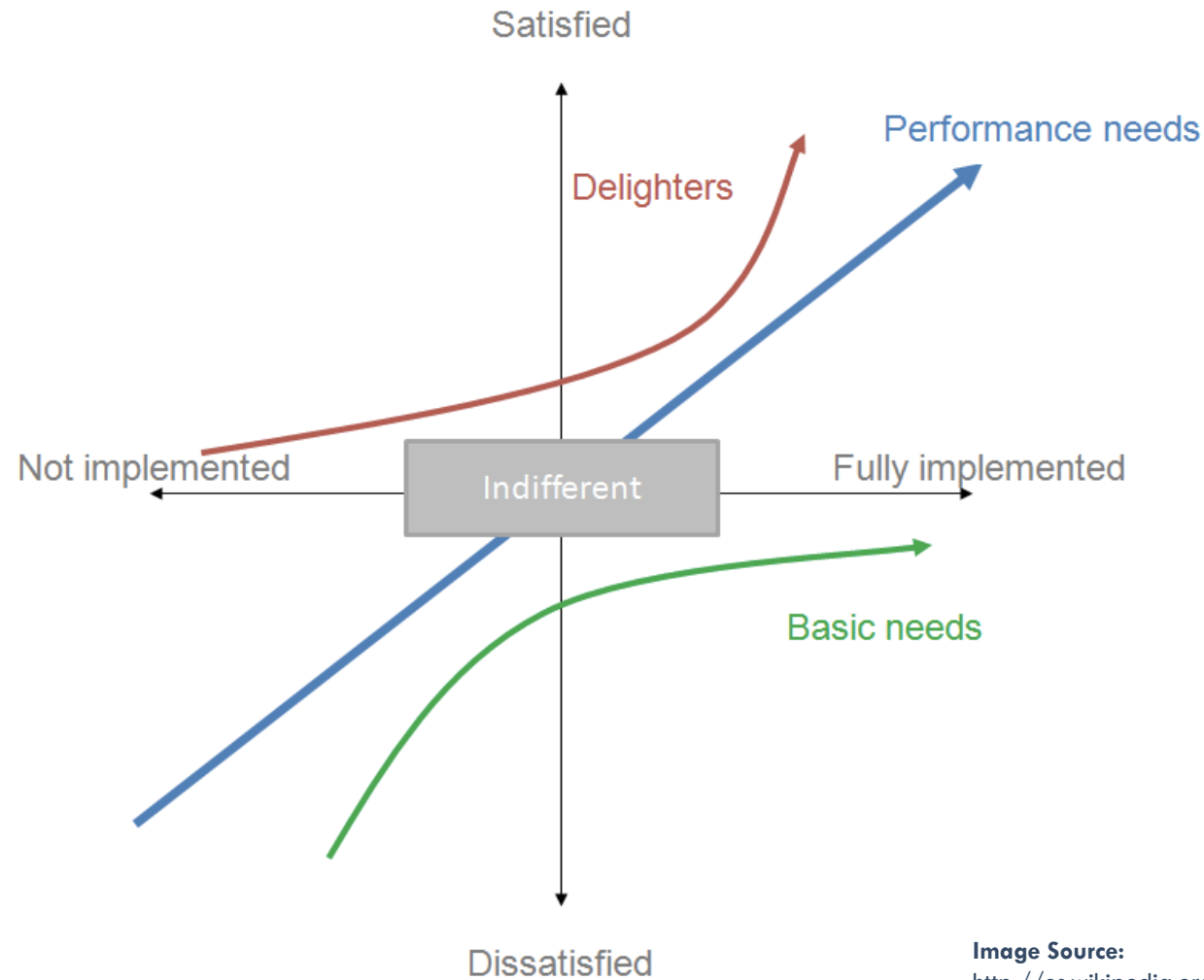


Image Source:

http://es.wikipedia.org/wiki/Modelo_de_Kano

Kano Analysis

		Dysfunctional Questions				
		Like	Expect	Neutral	Live with	Dislike
Functional Questions	Like	?	D	D	D	S
	Expect	X	I	I	I	M
	Neutral	X	I	I	I	M
	Live with	X	I	I	I	M
	Dislike	X	X	X	X	?

M = Must-Have
 S = Satisfier
 D = Delighter

X = Dissatisfier
 I = Indifferent
 ? = Questionable

Kano Analysis

		FEATURE = PRODUCT COMPARISON				
		Dysfunctional Questions				
Functional Questions		Like	Expect	Neutral	Live with	Dislike
	Like	?	D	D	D	S
	Expect	X	I	I	I	M
	Neutral	X	I	I	I	M
	Live with	X	I	I	I	M
	Dislike	X	X	X	X	?

M = Must-Have
 S = Satisfier
 D = Delighter

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Kano Analysis

		FEATURE = PRODUCT COMPARISON				
		Dysfunctional Questions				
Functional Questions		Like	Expect	Neutral	Live with	Dislike
	Like	?	D	D	D	S
	Expect	X	I	I	I	M
	Neutral	X	I	I	I	M
	Live with	X	I	I	I	M
	Dislike	X	X	X	X	?

How would you feel if the site allowed you to compare products?

X = Dissatisfier
I = Indifferent
? = Questionable

Kano Analysis

		FEATURE = PRODUCT COMPARISON				
		Dysfunctional Questions				
Functional Questions		Like	Expect	Neutral	Live with	Dislike
	Like	?	D	D	D	S
	Expect		I	I	I	M
	Neutral		I	I	I	M
	Live with		I	I	I	M
	Dislike		X	X	X	?

How would you feel if the site did not offer the ability to compare products?

X = Dissatisfier
I = Indifferent
? = Questionable

Kano Analysis

		FEATURE = PRODUCT COMPARISON				
		Dysfunctional Questions				
Functional Questions		Like	Expect	Neutral	Live with	Dislike
	Like	?	D	D	D	S
	Expect	X	I	I	I	M
	Neutral	X	I	I	I	M
	Live with	X	I	I	I	M
	Dislike	X	X	X	X	?

M = Must-Have

S = Satisfier

D = Delighter

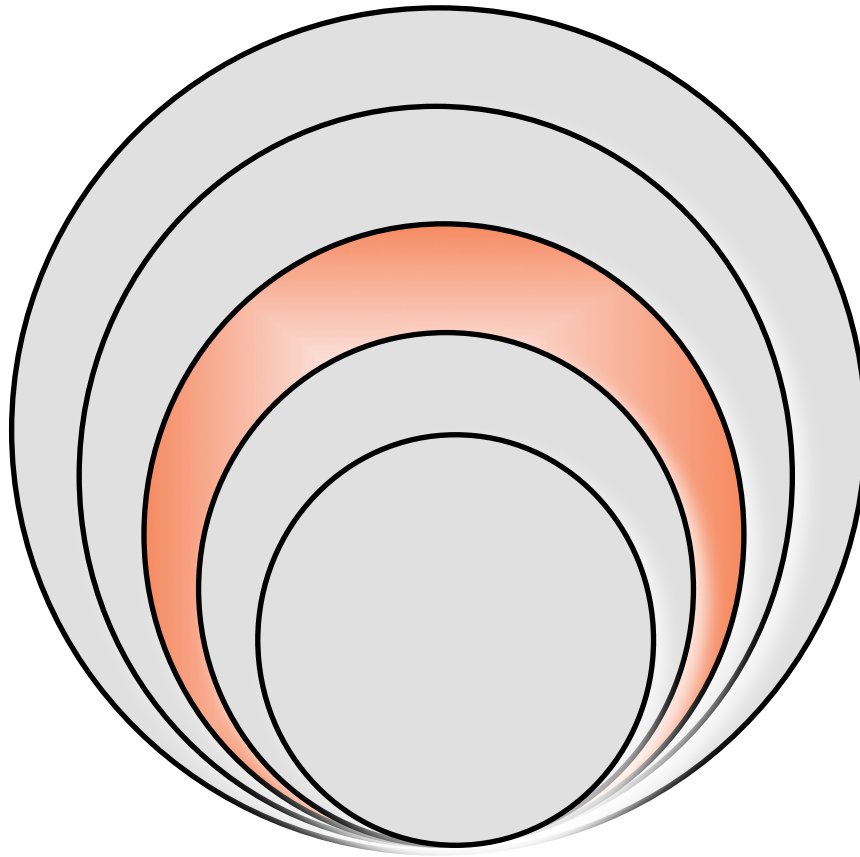
X = Dissatisfier

I = Indifferent

? = Questionable

Kano on the Roadmap

	R1	R2	R3
Must Have	<ul style="list-style-type: none"> • Feature A • Feature B • Feature C 	<ul style="list-style-type: none"> • Feature H • Feature I 	<ul style="list-style-type: none"> • Feature N • Feature O • Feature P • Feature Q • Feature R • Feature S <p>Marquee Features</p>
Satisfiers	<ul style="list-style-type: none"> • Feature D • Feature E 	<ul style="list-style-type: none"> • Feature J • Feature K • Feature L 	
Delighters	<ul style="list-style-type: none"> • Feature F • Feature G 	<ul style="list-style-type: none"> • Feature M 	



6

Approach & Techniques: Release Planning

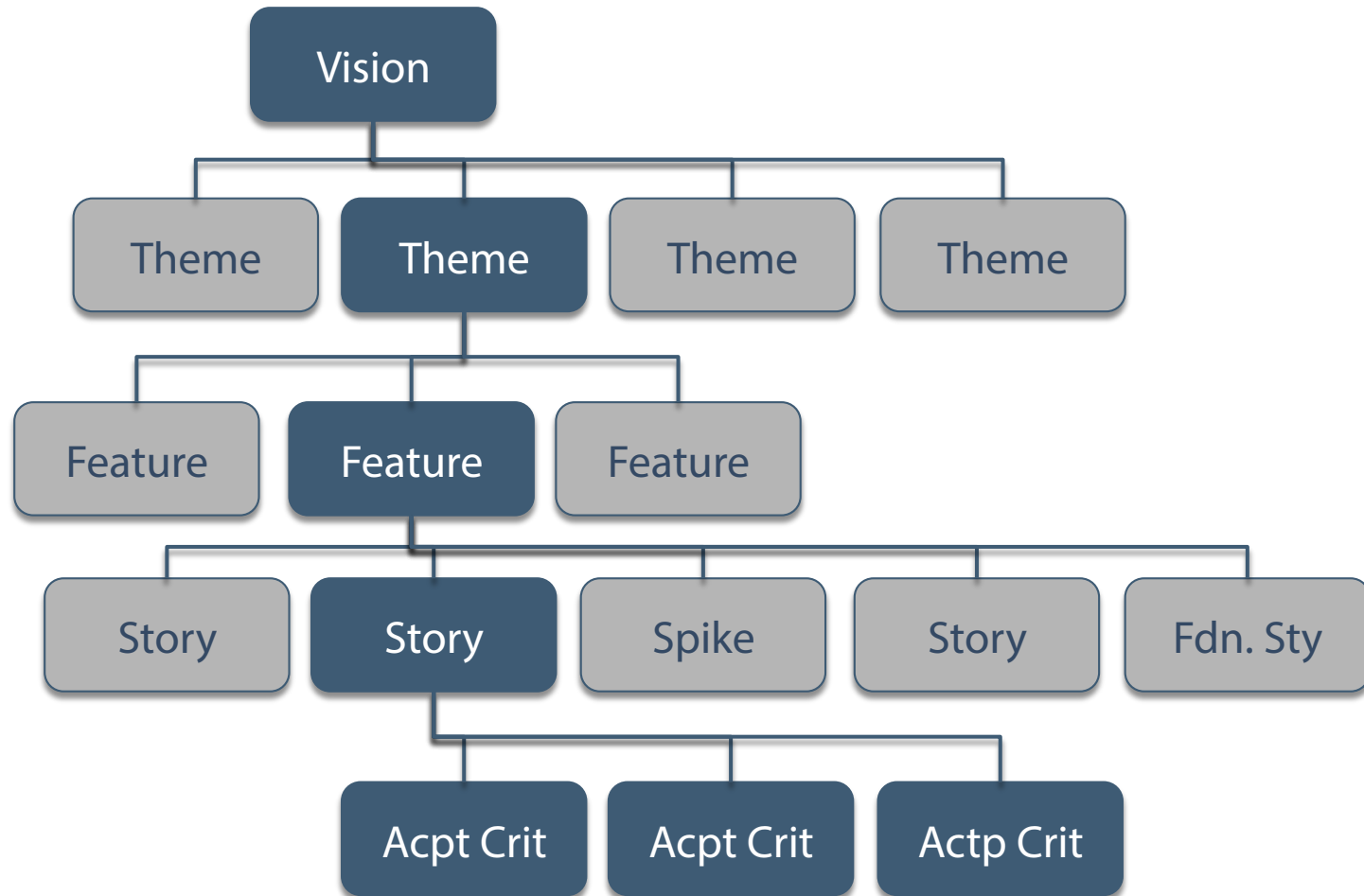
Always **accurate**, varying levels of precision

Release Plan / Sprint Forecast

A prediction of which backlog items we will complete, and when we will complete them.

S1	S2	S3	S4	S5
<ul style="list-style-type: none">• Story A• Story B• Story D• Story F• Story G	<ul style="list-style-type: none">• Story C• Story E• Story I• Story J	<ul style="list-style-type: none">• Story H• Story K• Story L• Story O• Story P• Story Q	<ul style="list-style-type: none">• Story M• Story N• Story R• Story S• Story T	<ul style="list-style-type: none">• Story U• Story V• Story W• Story X

Hierarchy



User Stories

7

As a **shopper**, I want to check the status of my order online, so that I can get it at **my convenience without having to call customer service**.

- Only available when logged in
- Only orders for shopper logged in
- Last 5 orders by default
- Expand to entire previous calendar year
- Shows Date, Amount, Status
- On click get more details

User Roles Analysis

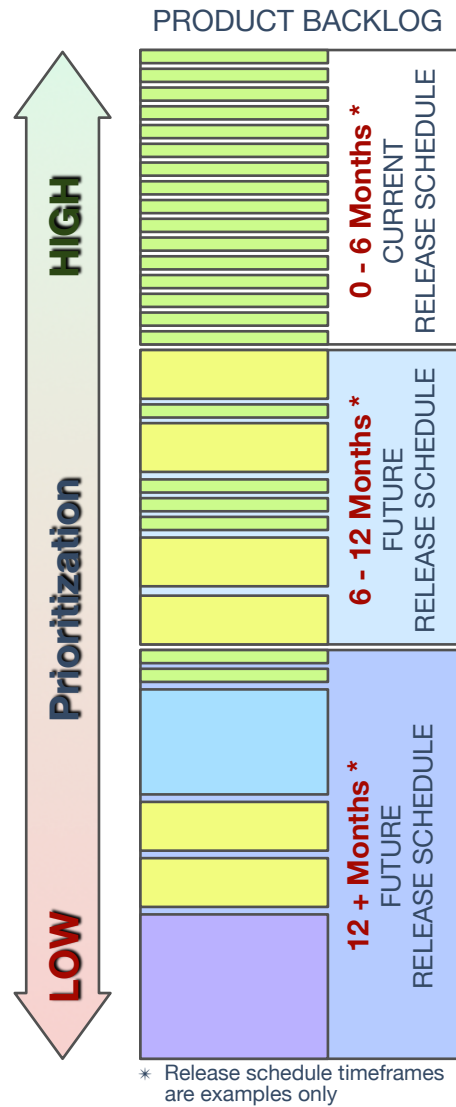
8





Card Conversation Confirmation

Ron Jeffries



INVEST

BILL WAKE

Independent
Negotiable
Valuable
Estimable
Sized appropriately
Testable

Backlogs have more...

Foundation stories

Spikes

Defects

Nonfunctional Reqts

Story Mapping

View
Product

Add to
Subscriptions

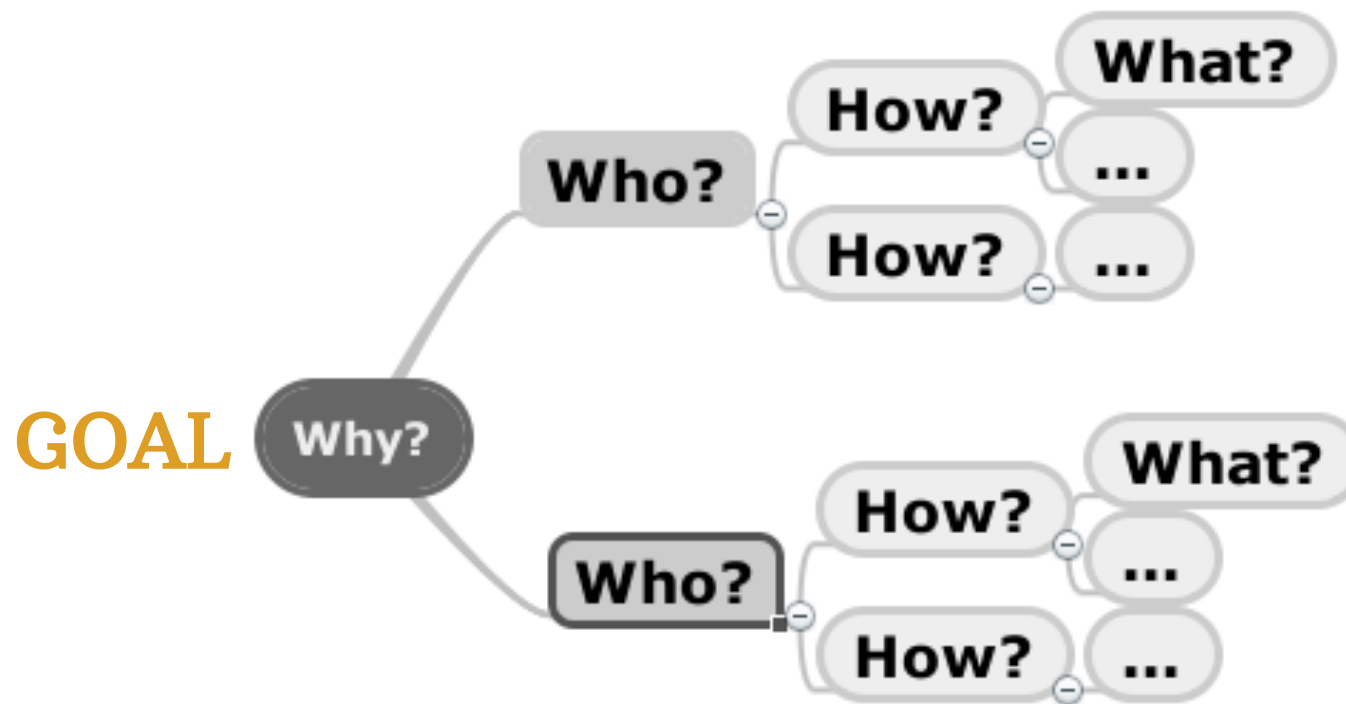
Manage
Subscription
Preferences

Subscription
Delivery Initiated

1.Subscription Available 2.Subscription Pricing	1.Subscribe for Item 2.Quick-Set Frequency 3.Quick-Set Next Delivery	1.View Subscriptions 2.Cancel Subscription	1.Delivery Coming Soon 2.Delivery Sent Notification 3.Delivery Confirmation
3.Subscription Promotions 4.Subscription Item Search		3.Change Frequency 4.Change Payment Details 5.Change Delivery Address 6.Change Delivery Date 7.Group Subscriptions 8.Set Subscription Defaults	




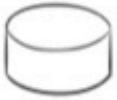



Impact Mapping

11



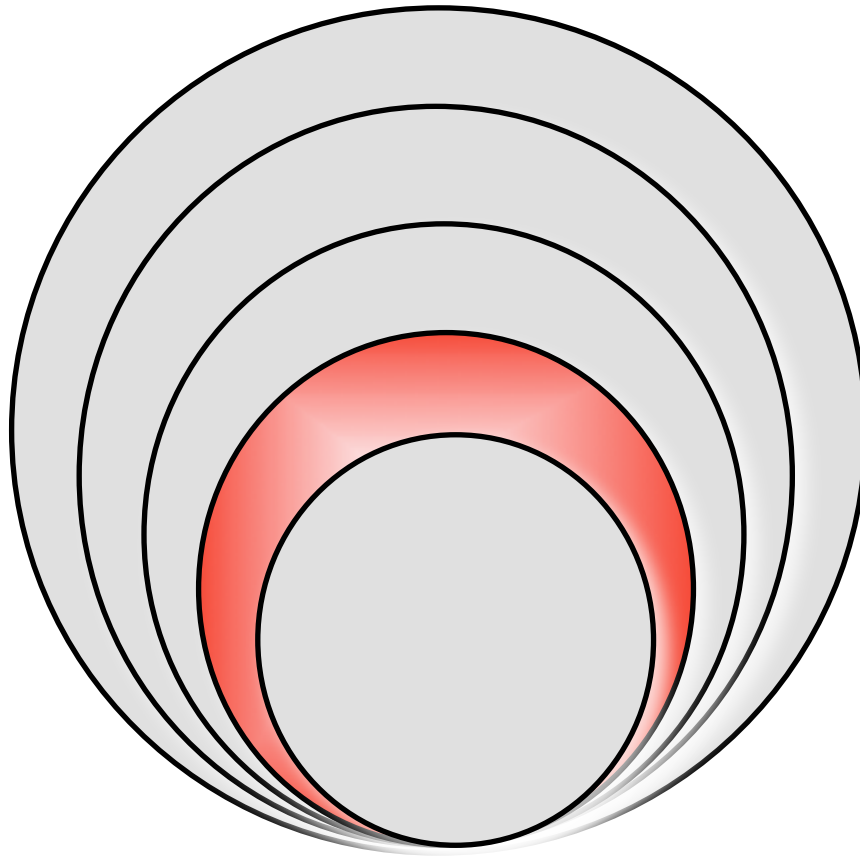
<http://www.impactmapping.org/drawing.php>

The 7 Product Dimensions

						
User	Interface	Action	Data	Control	Environment	Quality Attribute
Users interact with the product	The product connects to users, systems, and devices	The product provides capabilities for users	The product includes a repository of data and useful information	The product enforces constraints	The product conforms to physical properties and technology platforms	The product has certain properties that qualify its operation and development

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4

Approach & Techniques: Increment Planning

Always **accurate**, varying levels of precision

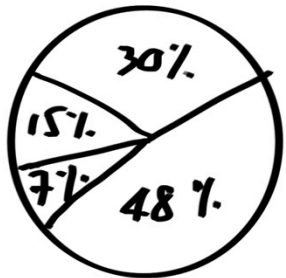
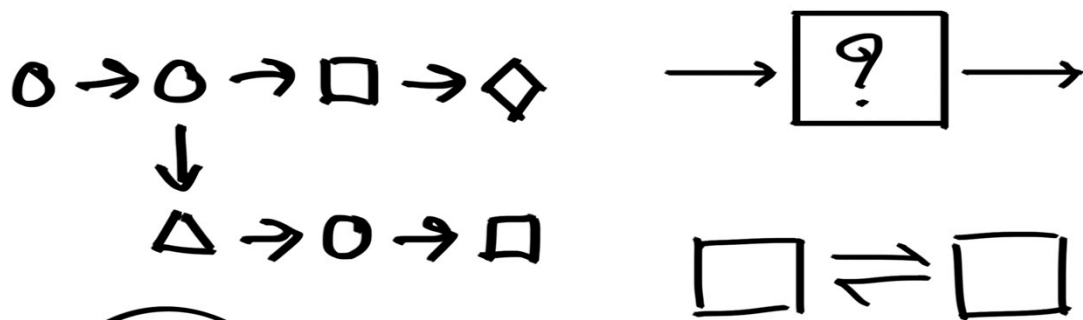
User Stories are...
not enough.

User Stories lack...

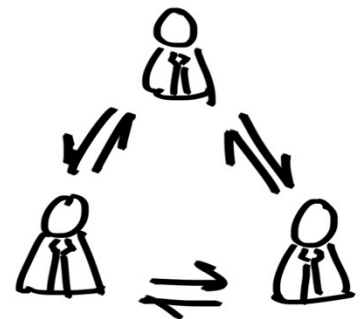
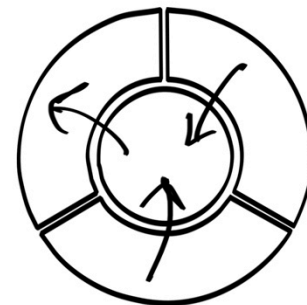
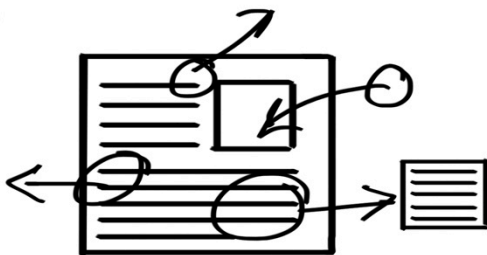
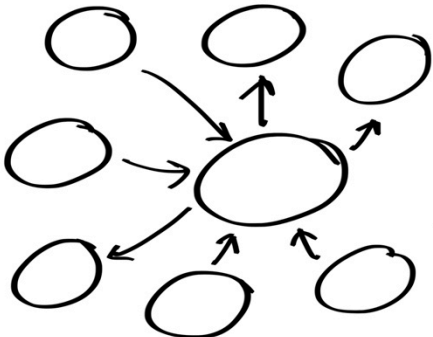
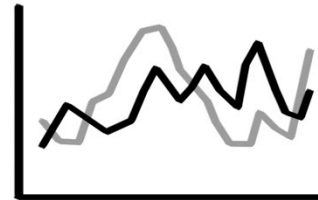
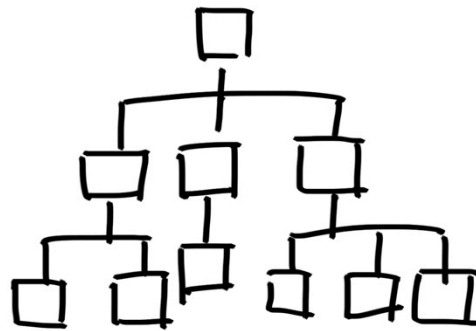
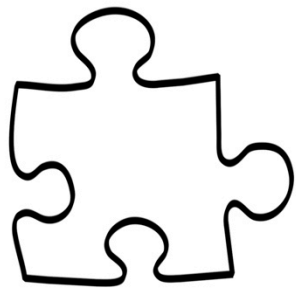
all preconditions

all actor actions

all system responses



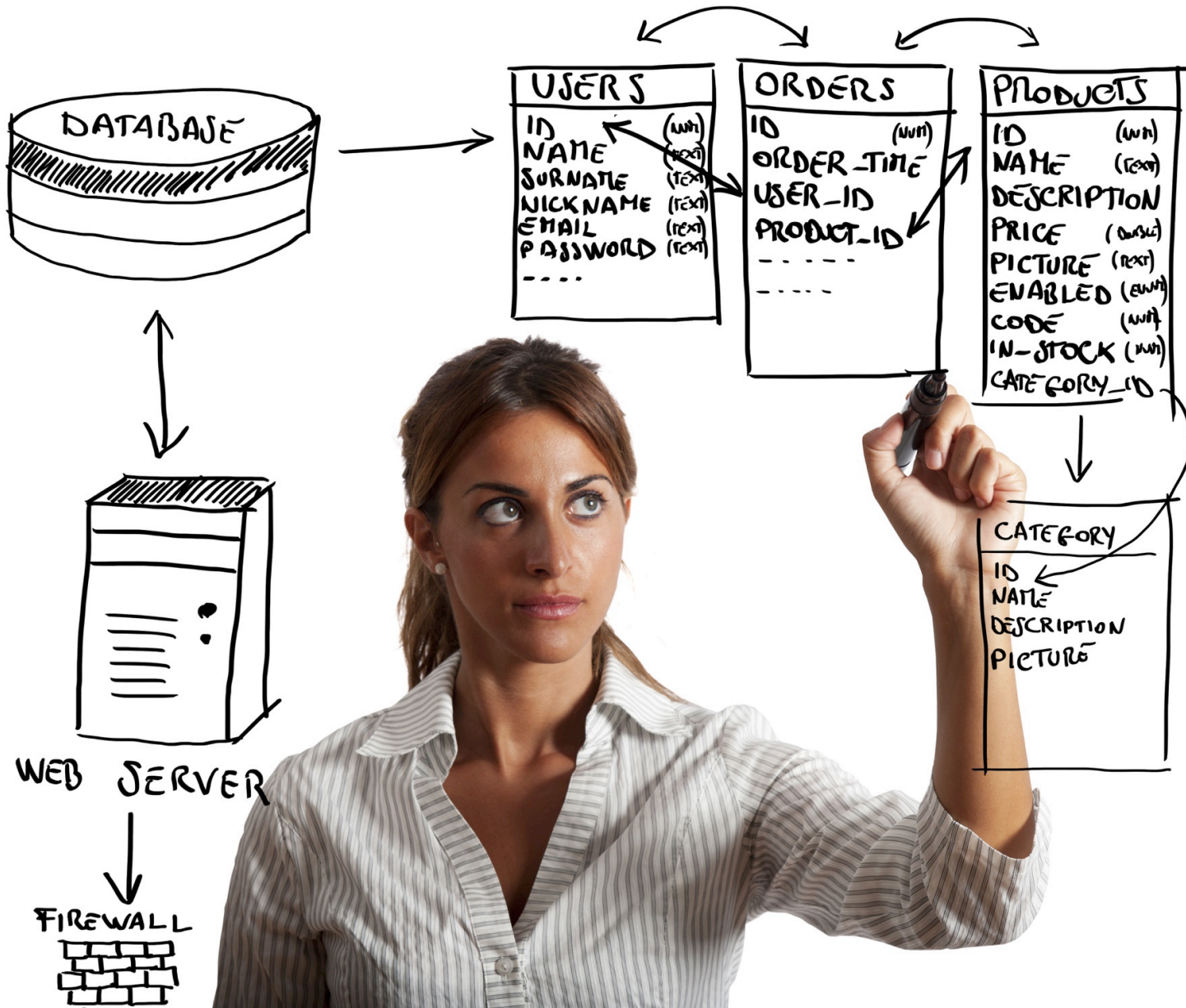
Analysis



use cases versus user stories

Given [context]
When [event occurs]
Then [outcome]

Given [a shopper is not logged in]
When [they proceed to checkout]
Then [they are prompted to
create an account]





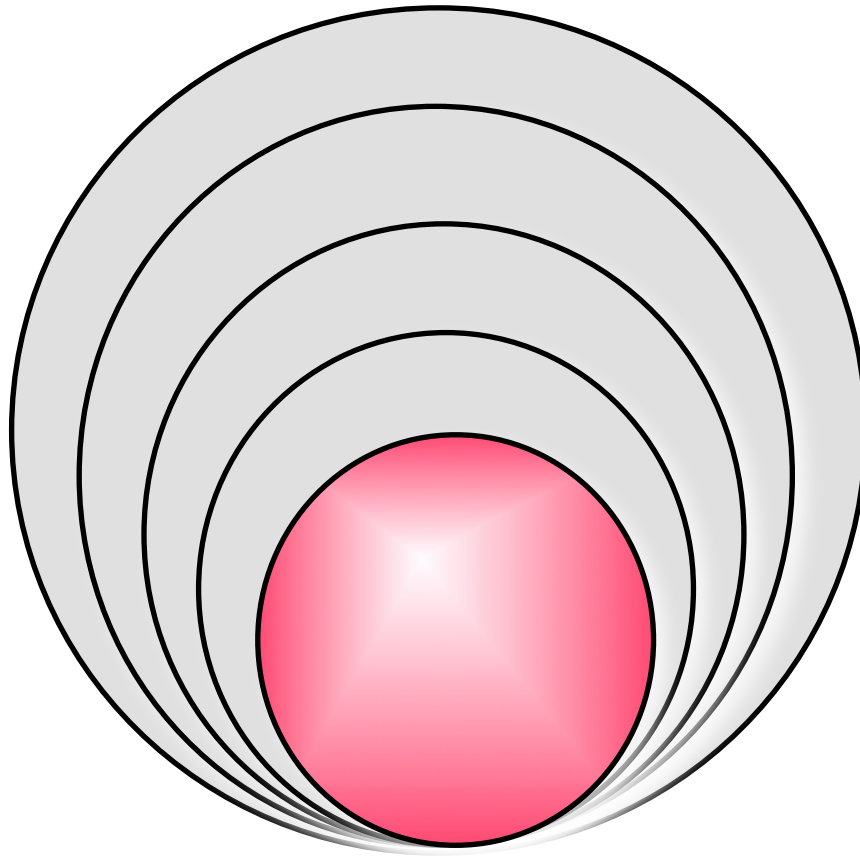
Definition of Ready

Shared Understanding

Sized Correctly

Know “Enough”

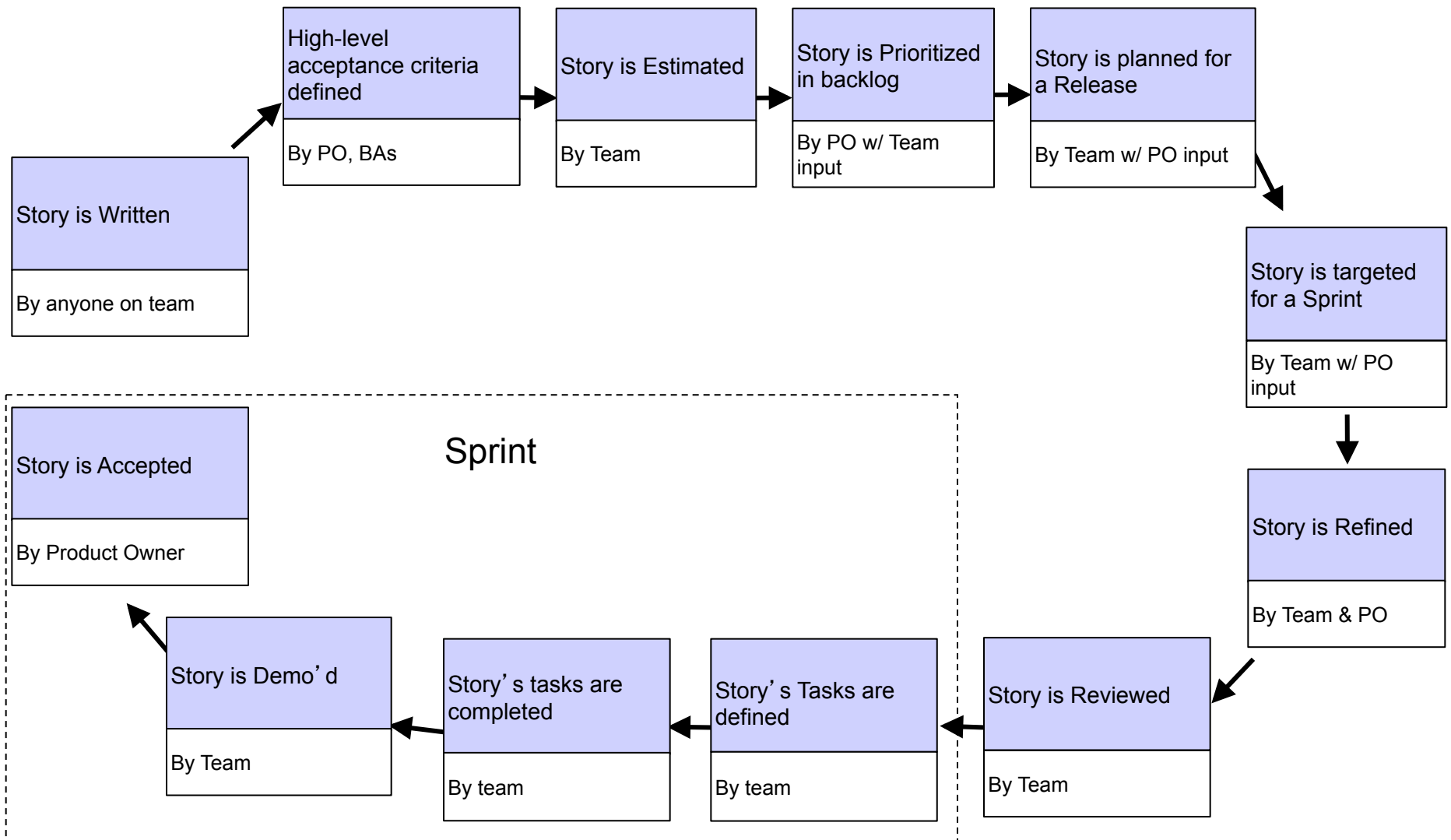
Dependencies Fulfilled



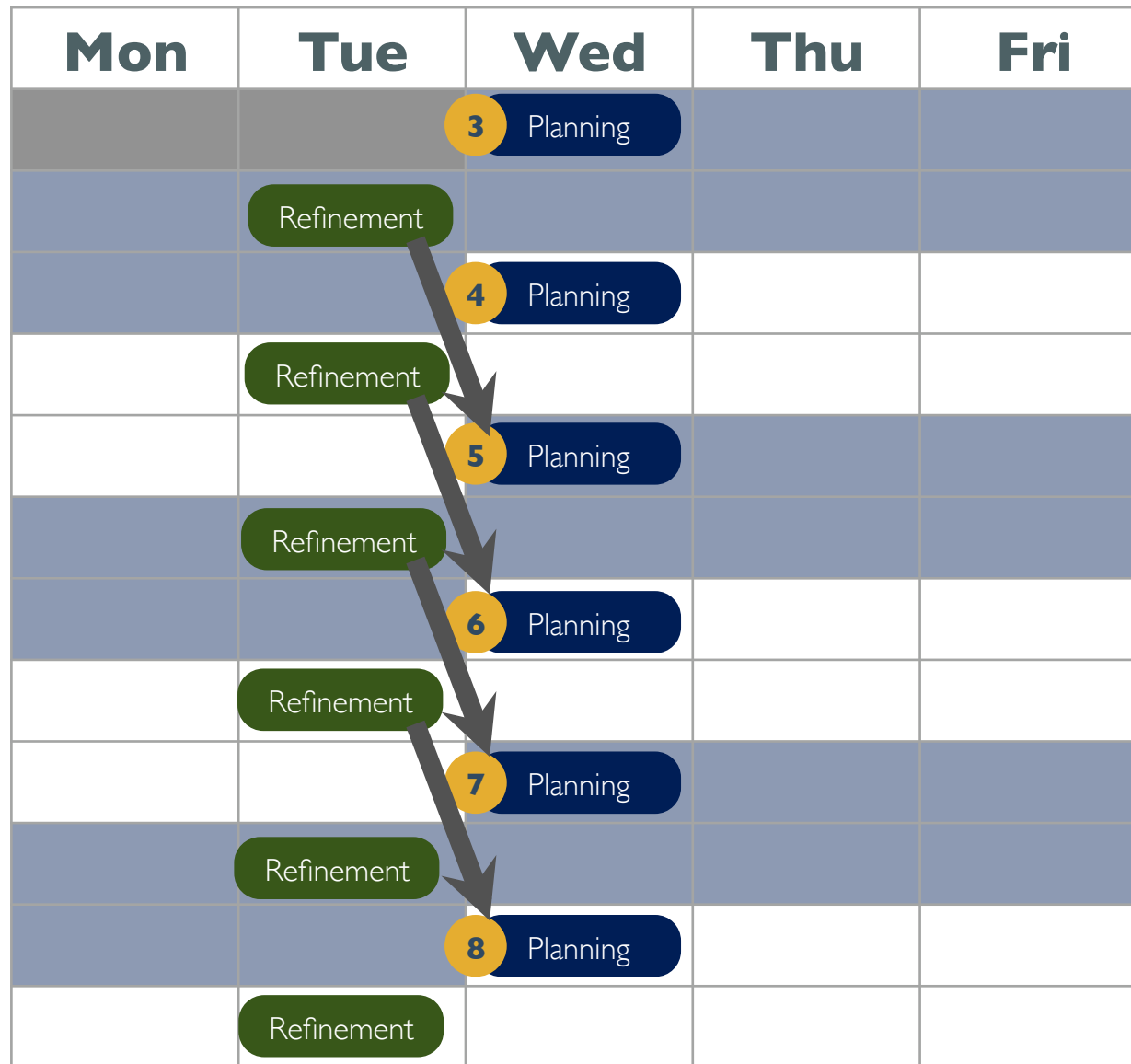
2

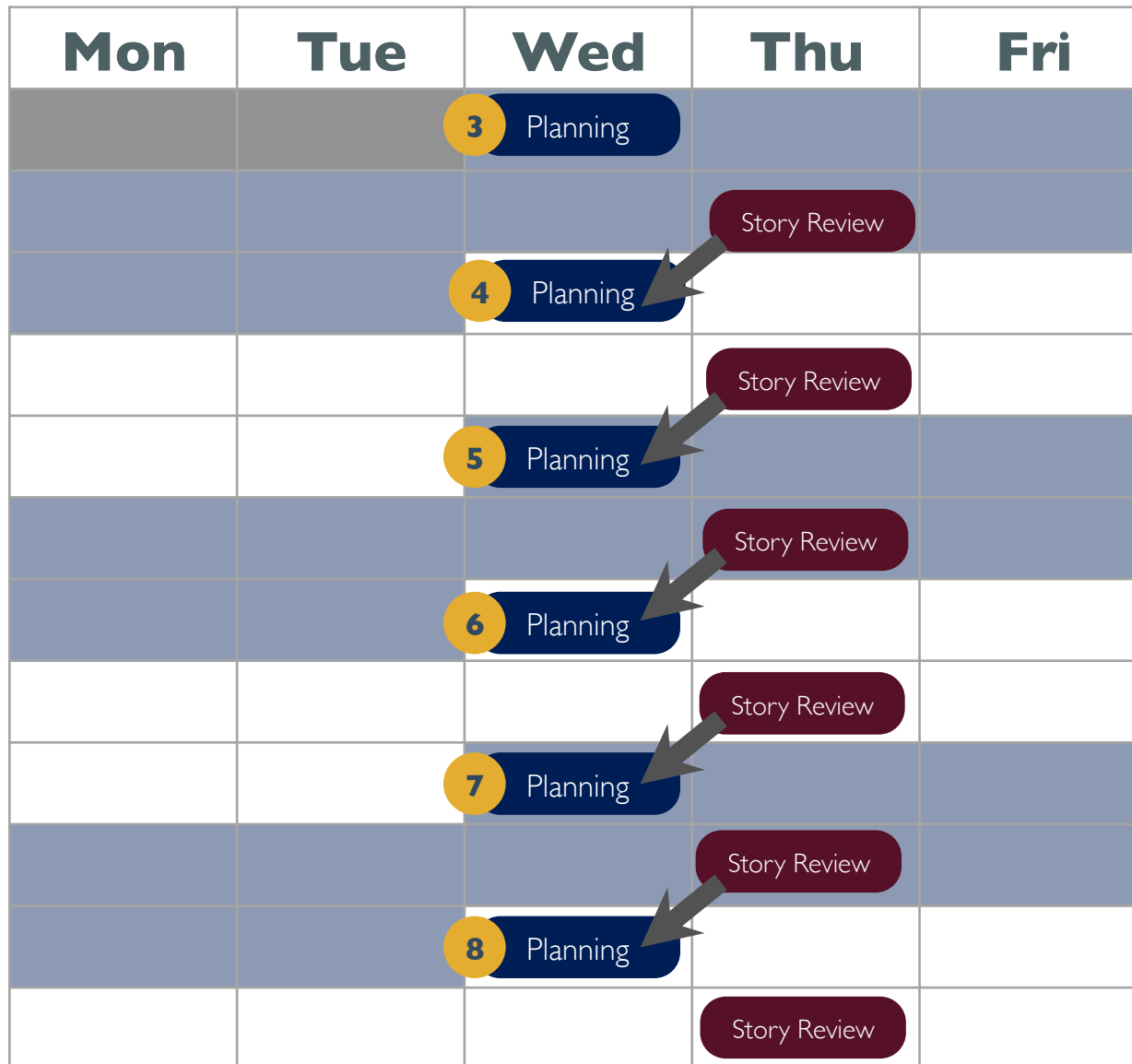
Approach & Techniques: Daily Planning

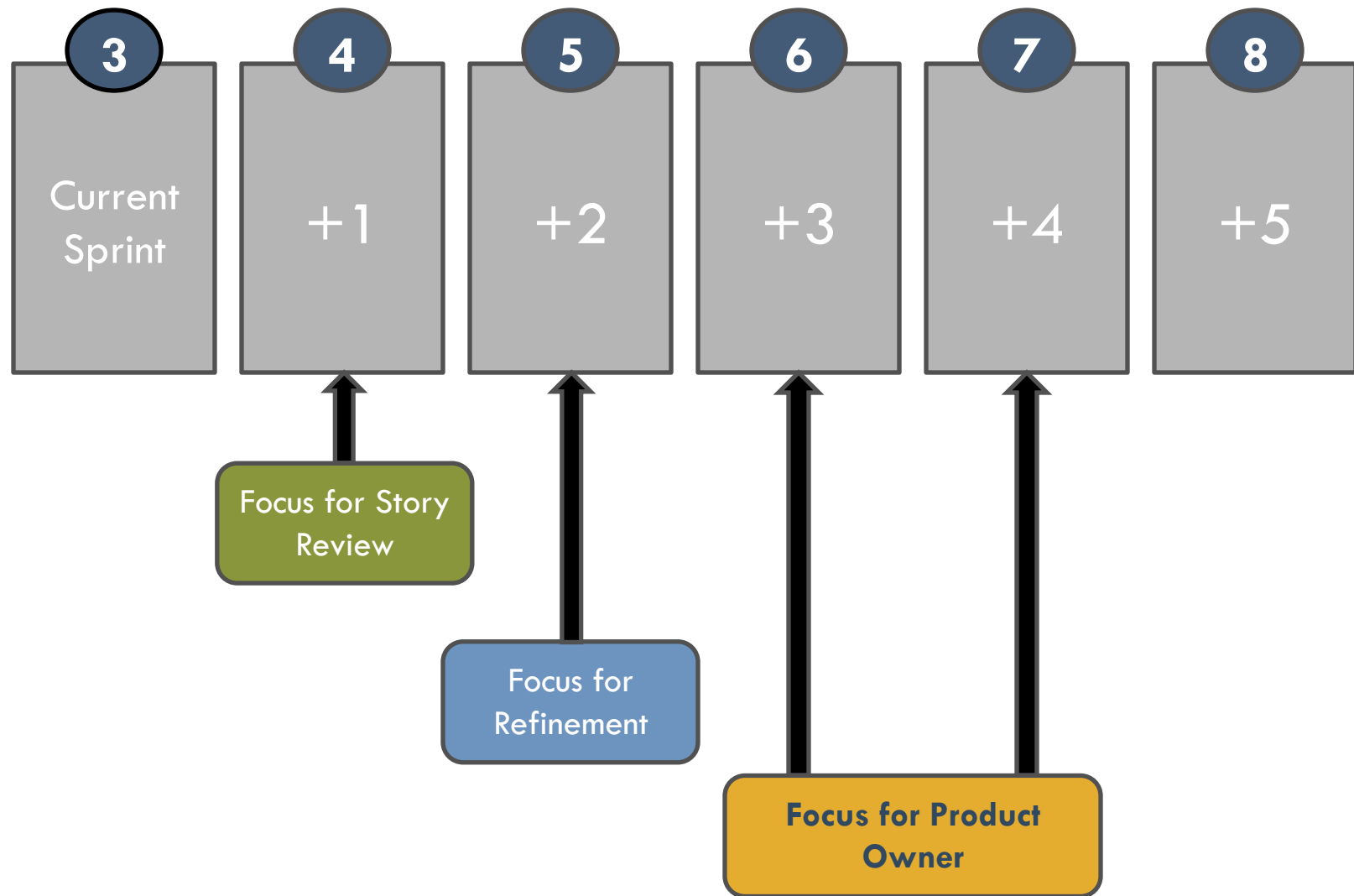
Always **accurate**, varying levels of precision



	Thur	Fri	Mon	Tues	Wed
Sprint 1	Sprint Planning	Daily Scrum	Daily Scrum	Daily Scrum Story Review	Daily Scrum
	Daily Scrum Refinement Wkshp	Daily Scrum	Daily Scrum	Daily Scrum	Sprint Review Demo Retrospect
Sprint 2	Sprint Planning	Daily Scrum	Daily Scrum	Daily Scrum Story Review	Daily Scrum
	Daily Scrum Refinement Wkshp	Daily Scrum	Daily Scrum	Daily Scrum	Sprint Review Demo Retrospect









3

Potential Pitfalls







Short Term
work products

Long Term
deliverables



Newsletter

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Blog

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Webinars

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Free Agile Resources

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